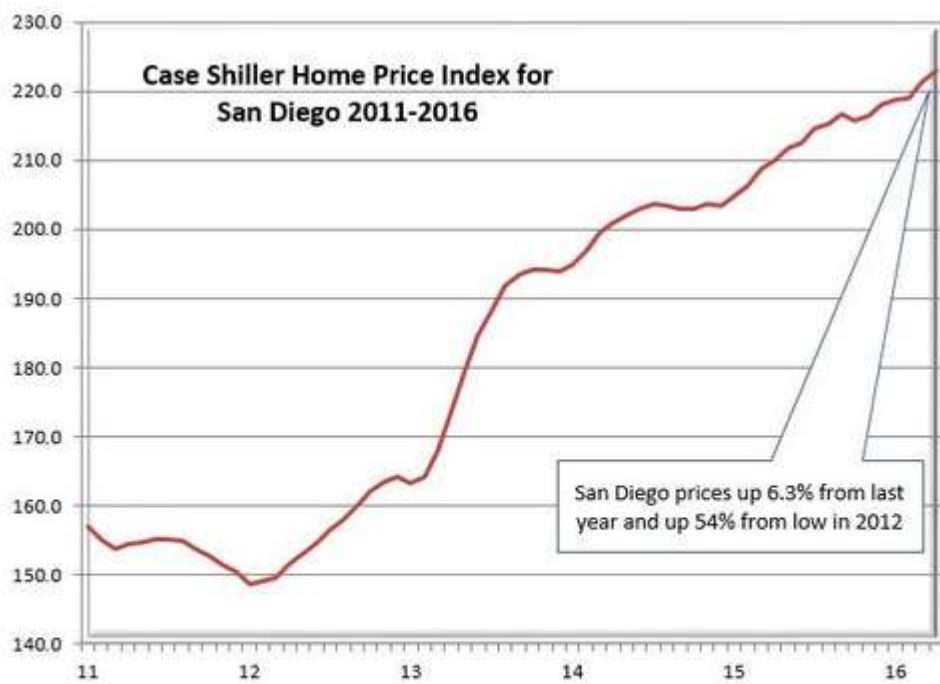




Inventory of High End Homes is Growing Fast

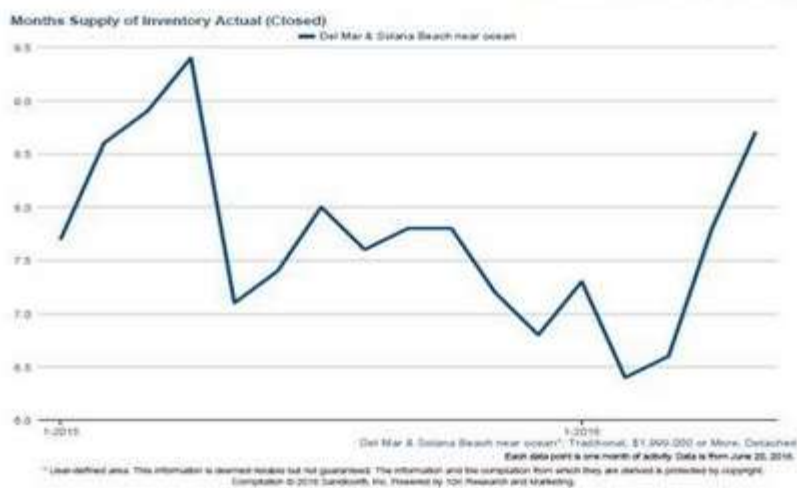
Today's [Case Shiller Home Price data](#) shows the San Diego real estate market has continued its steady climb, up 6% from a year ago:



BUT that's a report of sales in April whose prices were agreed to in February, when inventory was at an all-time low. Since then, in coastal high end properties, sellers have been bringing three times more homes onto the market than have sold:

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The result? 50% more inventory, which the laws of supply and demand say will cause growth in prices to slow or temporarily reverse. It's shifted from a seller's market to a buyer's market. The plunging stock market following the Brexit surprise doesn't help, either.

But, I expect, only for a while. Last year we saw the same pattern - hot Spring, cool Summer, warm Fall. The fundamentals are still there - international recognition that San Diego is the best place to live and work, with limited supply of housing.

Questions about how best to achieve your housing goals? Feel free to give me a call at 858-735-0924 - email me at dmark@san.rr.com.

P.S. I greatly appreciate your referrals, so please connect me with your friends who might appreciate my help! [Click here](#) to read new reviews from my many happy clients, with names, details, and "Five Star" ratings. [Click Here](#) to see an example of our premium property marketing methods.